

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.
▶ Go to www.irs.gov/Form990 for instructions and the latest information.

A For the 2018 calendar year, or tax year beginning and ending

<p>B Check if applicable:</p> <p><input type="checkbox"/> Address change</p> <p><input type="checkbox"/> Name change</p> <p><input type="checkbox"/> Initial return</p> <p><input type="checkbox"/> Final return/terminated</p> <p><input type="checkbox"/> Amended return</p> <p><input type="checkbox"/> Application pending</p>	<p>C Name of organization GIRLS INCORPORATED OF ST. LOUIS</p> <p>Doing business as</p> <p>Number and street (or P.O. box if mail is not delivered to street address) Room/suite 3801 NELSON DRIVE</p> <p>City or town, state or province, country, and ZIP or foreign postal code SAINT LOUIS, MO 63121</p> <p>F Name and address of principal officer: CHERYL JONES SAME AS C ABOVE</p>	<p>D Employer identification number 43-1321294</p> <p>E Telephone number 314-385-8088</p> <p>G Gross receipts \$ 1,674,776.</p> <p>H(a) Is this a group return for subordinates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No</p> <p>H(b) Are all subordinates included? <input type="checkbox"/> Yes <input type="checkbox"/> No If "No," attach a list. (see instructions)</p> <p>H(c) Group exemption number ▶</p>
---	---	---

I Tax-exempt status: 501(c)(3) 501(c) () (insert no.) 4947(a)(1) or 527

J Website: ▶ **WWW.GIRLSINCSTL.ORG**

K Form of organization: Corporation Trust Association Other ▶ **L** Year of formation: **1983** **M** State of legal domicile: **MO**

Part I Summary			
	1	Briefly describe the organization's mission or most significant activities: INSPIRING ALL GIRLS TO BE STRONG, SMART, AND BOLD	
	2	Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.	
Activities & Governance	3	Number of voting members of the governing body (Part VI, line 1a)	3 20
	4	Number of independent voting members of the governing body (Part VI, line 1b)	4 20
	5	Total number of individuals employed in calendar year 2018 (Part V, line 2a)	5 66
	6	Total number of volunteers (estimate if necessary)	6 410
	7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a 0.
	7b	Net unrelated business taxable income from Form 990-T, line 38	7b 0.
	Revenue	8	Contributions and grants (Part VIII, line 1h)
9		Program service revenue (Part VIII, line 2g)	Prior Year: 167,899. Current Year: 182,243.
10		Investment income (Part VIII, column (A), lines 3, 4, and 7d)	Prior Year: 5,413. Current Year: -14,625.
11		Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	Prior Year: -6,086. Current Year: -9,394.
12		Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	Prior Year: 1,633,385. Current Year: 1,457,251.
Expenses		13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)
	14	Benefits paid to or for members (Part IX, column (A), line 4)	Prior Year: 0. Current Year: 0.
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	Prior Year: 729,773. Current Year: 754,928.
	16a	Professional fundraising fees (Part IX, column (A), line 11e)	Prior Year: 0. Current Year: 8,534.
	b	Total fundraising expenses (Part IX, column (D), line 25) ▶ 119,154.	
	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	Prior Year: 753,144. Current Year: 832,545.
Net Assets or Fund Balances	18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	Prior Year: 1,491,672. Current Year: 1,603,257.
	19	Revenue less expenses. Subtract line 18 from line 12	Prior Year: 141,713. Current Year: -146,006.
	20	Total assets (Part X, line 16)	Beginning of Current Year: 3,777,781. End of Year: 3,633,267.
	21	Total liabilities (Part X, line 26)	Beginning of Current Year: 29,728. End of Year: 37,534.
	22	Net assets or fund balances. Subtract line 21 from line 20	Beginning of Current Year: 3,748,053. End of Year: 3,595,733.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer CHERYL JONES, PRESIDENT & CEO	Date
	Type or print name and title	
Paid Preparer Use Only	Print/Type preparer's name KIMBERLY A RYAN	Preparer's signature
	Firm's name ▶ RUBINBROWN LLP	Date
	Firm's address ▶ ONE NORTH BRENTWOOD SAINT LOUIS, MO 63105	Check if self-employed <input type="checkbox"/> PTIN P00829977
		Firm's EIN ▶ 43-0765316
		Phone no. (314) 290-3300

May the IRS discuss this return with the preparer shown above? (see instructions) Yes No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III [X]

1 Briefly describe the organization's mission: THE MISSION OF GIRLS INCORPORATED OF ST. LOUIS IS TO INSPIRE ALL GIRLS TO BE STRONG, SMART, AND BOLD BY PROVIDING EDUCATIONAL, RECREATIONAL, AND CULTURAL PROGRAMS TO GIRLS IN A SAFE ENVIRONMENT TO ENABLE THEM TO RAISE THEIR ASPIRATIONS AND REALIZE THEIR POTENTIAL.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? [X] Yes [] No If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? [] Yes [X] No If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ 959,884. including grants of \$ 6,000.) (Revenue \$ 157,218.) CENTER - MEMBERSHIP SERVICES: THE CENTER-BASED PROGRAMS IS AN EXTENDED LEARNING PROGRAM THAT INCLUDES SUMMER AND AFTER SCHOOL PROGRAMS. THE SUMMER PROGRAM IS HELD FOR EIGHT WEEKS DURING JUNE - AUGUST (248 GIRLS IN 2018). DAILY STRUCTURED, AGE-SPECIFIC PROGRAMS ARE PROVIDED, AS WELL AS WEEKLY OUTINGS ON FIELD TRIPS AND RECREATIONAL SWIM. GIRLS AGES 6 - 12 PARTICIPATE IN CLASSES IN THE PROGRAM AREAS OF CULTURAL ARTS, SPORTS AND PHYSICAL DEVELOPMENT, EDUCATIONAL ENHANCEMENT AND PERSONAL DEVELOPMENT. A SELECT GROUP OF GIRLS AGED 13 AND OLDER PARTICIPATE IN THE TEEN LEADER PROGRAM, WHICH OFFERS THEM WORK EXPERIENCE IN THE CENTERS, SECONDARY EDUCATION VISITS AND CAREER-RELATED SPEAKERS. THE USDA SUMMER FOOD PROGRAM IS OFFERED FOR BREAKFAST AND LUNCH TO ALL PARTICIPANTS.

4b (Code:) (Expenses \$ 153,105. including grants of \$) (Revenue \$ 25,025.) EUREKA! TEEN ACHIEVEMENT PROGRAM: THE EUREKA! TEEN ACHIEVEMENT PROGRAM (EUREKA) IS A YEAR ROUND, FIVE-YEAR PROGRAM COMMITMENT IN WHICH 8TH THROUGH 12TH GRADE GIRLS WILL FOCUS ON SCIENCE, TECHNOLOGY, ENGINEERING, AND MATHEMATICS (STEM) EDUCATION. THE PROGRAM FOSTERS EDUCATIONAL, PROFESSIONAL AND PERSONAL DEVELOPMENT WITH A FOCUS ON LEADERSHIP AND COMMUNITY ADVOCACY, WITH COMPLEMENTARY ACTIVITIES IN SPORTS AND PHYSICAL FITNESS, HEALTHY LIVING, AND FINANCIAL LITERACY. THE PORTION OF EUREKA TAKES PLACE IN A COLLEGE CAMPUS ENVIRONMENT, INCREASING THE LIKELIHOOD THAT THEY WILL PURSUE HIGHER EDUCATION AND CAREERS IN STEM FIELDS.

4c (Code:) (Expenses \$ 137,298. including grants of \$ 1,250.) (Revenue \$) OUTREACH - PREVENTION: OUTREACH PROGRAMS (OVER 7,000 GIRLS SERVED IN 2018) PROVIDE EDUCATION ON PREVENTION OF TEEN PREGNANCY, DRUG AND ALCOHOL USE AND SEXUAL ABUSE. THESE CLASSES FOLLOW THE CURRICULA DEVELOPED AT THE NATIONAL LEVEL OF GIRLS INCORPORATED. A LOCALLY-DEVELOPED LIFE SKILLS PROGRAM IS ALSO OFFERED. CLASSES ARE PROVIDED AT SITES THROUGHOUT THE ST. LOUIS METROPOLITAN AREA INCLUDING SCHOOLS, COMMUNITY CENTERS, CHURCHES AND OTHER NONPROFIT ORGANIZATIONS.

4d Other program services (Describe in Schedule O.) (Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses 1,250,287.